

■ SOUTHERN CALIFORNIA  
LEADERS IN LAW

As Seen In... *Forbes*, September 8, 2014

# PETTIT KOHN

PETTIT KOHN INGRASSIA & LUTZ

*Preparation, Commitment,  
Business Litigation Excellence*

In 2006, a group of lawyers decided to open a business litigation firm where commitment – to clients and each other – was the glue and great work was the rule.

*“We try cases. And in today’s legal world, not all firms do.”*

— Douglas A. Pettit, Esq.

From vision to reality: Pettit Kohn Ingrassia & Lutz, nine attorneys in the early days and 35 now, works to resolve disputes for individuals, the smallest of small businesses and the largest of major corporations. This is a firm prepared to fight and ready to go to trial for its clients.

The practice brings significant litigation experience to the dispute and is a passionate advocate, whether the client is the plaintiff or the defendant. Three of the firm’s attorneys are members of the American Board of Trial Advocates, a pre-eminent national association of experienced, highly respected trial attorneys.

## Trying Cases to Verdict

“We try cases. And in today’s legal world, not all firms do,” says Douglas A. Pettit, Esq., vice president. “In the early summer, we had four trials in 60 days and obtained very good outcomes.”

Such outcomes, he says, are the primary driver behind the firm’s impressive recession-years growth. “We’ve delivered for our clients, and they’re very satisfied.”



DOUGLAS A. PETTIT

- Honored as *San Diego Business Journal’s Best of the Bar 2014*
- *Best Lawyers in America 2011, 2012, 2013, 2014*
- *San Diego Daily Transcript’s Top Attorneys 2006, 2011, 2014*
- *San Diego Super Lawyers 2007-2014*
- *San Diego Super Lawyers Top 50 List 2010, 2012, 2013, 2014*
- *San Diego Magazine’s Best Lawyers 2011, 2012*
- Member of ABOTA



ANDREW N. KOHN

- Honored as *San Diego Business Journal’s Best of the Bar 2014*
- Finalist - *San Diego Business Journal’s 2012 Most Admired CEO Award 2012*
- Nominated for *San Diego Daily Transcript’s Top Attorneys 2012*
- Member of ABOTA

When Pettit Kohn Ingrassia & Lutz opened, the attorneys worked in areas where they had substantial background – business litigation, employment and labor law, professional liability and retail. Organic growth followed, and as new attorneys joined the firm, its breadth of operations widened. Practice areas now include personal injury, appellate, product liability, real estate, restaurant and hospitality, and transportation. “We’ve grown into new areas where our clients have asked us to handle work for them,” Pettit says. “We’ve handled all types of litigation matters for our clients.”

## Developing Clear Arguments

The attorneys get to know their clients and their businesses, learn their goals and strategic plans and work with them as partners, almost like in-house counsel. They develop arguments they can present clearly, sensibly and compellingly to judges, jurors and mediators, but not every case goes to trial. For those that do, Andrew N. Kohn, Esq., chief executive officer, says clients are in good hands. “We’re experienced in the courtroom. We work very hard to make sure what we do is not only in the best interests of the client but within the context of what’s going on with their business. And we’re really prepared.”

Armed with that business-minded approach to its clients’ needs, Pettit Kohn looks forward to its future prospects.

11622 El Camino Real, Suite 300  
San Diego, CA 92130  
858-755-8500

PETTIT KOHN  
PETTIT KOHN INGRASSIA & LUTZ

[www.pettitkohn.com](http://www.pettitkohn.com)

9841 Airport Boulevard, Suite 1100  
Los Angeles, CA 90045  
310-649-5772